







# **SET MORE STEEL FOR LESS!**



### **MULTIPLE MACHINES IN 1**

Rotating Telescopic Forklift, RT Crane, Work Platform...and more!

Here's what users have to say:

Phoenix Steel is a steel fabricator and erector that does commercial work - apartment buildings, strip malls, hotels, and condominiums. Phoenix Steel's owner stated...

"From the time we show up on a jobsite, none of the other contractors know what the machine is and within a day everyone loves it, especially when they see what it is capable of doing"

"We use it for moving into the jobsite, mobilizing toolboxes, generators, etc., offloading material deliveries, erection of the building, steel, metal decking, loading from the trailer on to and into the building - the uses are endless and we accomplish everything faster and safer with the Magni."

"It's so easy because 1 man can breakdown the machine and move it and set it up in just a couple of minutes - with a crane once it is set up it's there and is not easy to move."

"The Magni is so easy to learn to use, in a half an hour you'll be using the machine."

"The Magni takes the place of cranes, rough terrain forklifts and boom lifts. We can operate higher than any boom lift and we do all this with just one operator. Instead of having 3 machines on the jobsite we have just one. This saves on labor, rentals, insurance and more."

"We had one project where we needed to install steel wall panels in between 2 buildings, space was tight. We were working at 5 and 6 story's and the Magni handled it great."

"Compared to a forklift the Magni is so much safer. The forklift doesn't have a load moment indicator (LMI) or any kind of gauges to tell you how much you are picking and what's your reach, the Magni has digital pages that tell you all of this. The machine won't allow the operator to go into an unsafe place.

# WITH MAGNI YOU WORK...



- · Off-load steel
- Stage materials on the jobsite
- Deliver materials below grade
- Set steel faster & higher up to 167'
- Lift more weight up to 28,600 lbs



#### **SMARTER**

- Replace the need for a crane by using our Jib & Hook attachments
- Remove the need to coordinate 3rd party services for hoisting
- Load & unload steel without moving the machine
- Operator feeds materials to themselves using our remote control saving you labor





- Technology prevents operator from putting machine in unsafe situations
- Automatic configuration of the digital load chart for each attachment
- LMI lets the operator know where the load is within safety triangle.
- Customize speed settings for each function of the machine
- Set limits on rotation and height to prevent collisions with obstructions

## **MAGNI MAKES YOU MONEY!**

FUNCTION	TRADITIONAL EQUIPMENT	CAN MAGNI REPLACE?	ATTACHMENT NEEDED	COMMENT
Off Loading Materials	Forklift / Crane	Yes	Forks or Rotating Forks, Jib with Hook	Reduce crane rental expense and operator costs. RTH allows for faster placement and less movement to offload.
Deliver Materials Below Grade	Crane	Yes	Winch, Jib with Winch, or Hook with Web Slings	Reduce crane rental expense and operator costs.
Position Material on the Site	Forklift / Crane	Yes	Forks or Rotating Forks, Jib with Hook	Reduce crane rental expense. RTH allows for faster placement and less movement.
Set Steel Beams and Girders	Crane	Yes	Jib / Jib with Winch	Reduce crane rental expense and operator costs. RTH allows for faster placement and less movement.
Set Steel Over 62'	Crane	Yes	Winch, Jib with Winch, or Hook with Web Slings	Reduce crane & operator costs; greater maneuverability on the site and increased safety.



### THE MAGNI ADVANTAGE

Magni replaces several machines on a jobsite including a crane, forklift/lull, and manlift resulting in significant savings on crane, rental expenses, permits, logistics, and overall costs. Magni Telehandlers deliver increased productivity and safety with increased profits.

